



10 YEARS AT A GLANCE

| Sl. No. | Particulars | 2007-08 | 2008-09 | 2009-10 | 2010-11 |
|-------------------------|---|---------|---------|---------|---------|
| Balance Sheet | | | | | |
| 1 | Share Capital | 1,808 | 1,808 | 1,808 | 1,861 |
| 2 | Net Worth | 6,777 | 9,628 | 12,979 | 17,495 |
| 3 | Long Term Debts | 256 | 111 | 784 | 29 |
| 4 | Gross Fixed Assets | 2,805 | 3,212 | 3,434 | 4,809 |
| 5 | Capital Work in Progress | 255 | 519 | 1,305 | 47 |
| 6 | Investments | 4,572 | 4,068 | 4,985 | 7,482 |
| Income Statement | | | | | |
| 7 | Sales & Other Income | 13,345 | 10,401 | 12,103 | 15,429 |
| 8 | Operating Expenditure | 8,861 | 7,027 | 7,411 | 9,578 |
| 9 | EBITDA (Operating Profit) | 4,484 | 3,374 | 4,692 | 5,850 |
| 10 | Profit after tax ** | 3,865 | 2,840 | 3,677 | 4,386 |
| 11 | EPS (₹ per share) | 4.27 | 3.14 | 4.07 | 4.71 |
| 12 | Dividend (₹ per share) | 0.30 | - | 0.30 | 0.35 |
| 13 | Return on avg. net worth (%) | 77.22% | 34.62% | 32.53% | 28.78% |
| Cash Flows | | | | | |
| 14 | Gross Advances from customers | 7,600 | 13,671 | 11,681 | 12,046 |
| 15 | Pre-tax Operating Cashflows *** | | | | 5,345 |
| Operations | | | | | |
| 16 | Area Constructed (Lakhs sq. ft.) | 7.20 | 9.40 | 10.22 | 10.74 |
| 17 | Area Booked (Lakhs sq. ft.) | 6.53 | 5.26 | 7.07 | 13.50 |
| 18 | Average Realization (₹ per sq. ft.) | | 1,906 | 2,070 | 2,055 |
| 19 | Value of Area Booked | | 10,023 | 14,633 | 27,736 |
| 20 | No. of Units Booked | | | 518 | 1,015 |
| 21 | Area for which revenue recognized (AHL) (Lakhs sq. ft.) | | | | |
| 22 | Area for which revenue recognized (Partnership) (Lakhs sq. ft.) | | | | |

* Weighted average network, considering raising of ₹ 200 crs. DIP funds on 9th Feb., 2015

** For 2015-16 & 2016-17, figures are total comprehensive income

*** Pre tax operating cashflow for 2015-16 is same as published last year and has not been restated for Ind AS adjustments

Note: All numbers are consolidated financial numbers.

Note: The figures of 2015-16 & 2016-17 are according to Ind AS.



[₹ in Lakhs]

| 2011-12 | 2012-13 | 2013-14 | 2014-15 | 2015-16 | 2016-17 |
|---------|---------|---------|---------|---------|---------|
| 1,861 | 1,861 | 1,861 | 2,047 | 2,047 | 2,047 |
| 23,964 | 26,807 | 28,446 | 52,283 | 65,059 | 72,270 |
| 1,055 | 1,105 | 913 | 3,296 | 5,737 | 7,811 |
| 5,294 | 5,741 | 7,094 | 9,645 | 8,932 | 10,137 |
| - | 13 | 128 | 364 | 54 | 12 |
| 9,116 | 5,468 | 3,317 | 25,457 | 16,099 | 17,412 |
| 24,898 | 16,142 | 12,280 | 16,444 | 54,267 | 39,702 |
| 15,930 | 11,375 | 9,091 | 10,542 | 39,937 | 30,555 |
| 8,967 | 4,767 | 3,188 | 5,902 | 14,330 | 9,147 |
| 6,955 | 3,315 | 2,186 | 4,649 | 11,078 | 7,277 |
| 7.47 | 3.56 | 2.35 | 4.93 | 10.82 | 7.11 |
| 0.45 | 0.45 | 0.50 | 0.50 | 0.50 | 0.25 |
| 33.55% | 13.06% | 7.91% | 14.03%* | 18.88% | 10.60% |
| 24,433 | 9,022 | 26,693 | 57,122 | 37,938 | 32,042 |
| 10,967 | 8,381 | 12,590 | 7,258 | (1,089) | (3,291) |
| 14.62 | 12.27 | 17.87 | 22.80 | 23.44 | 17.39 |
| 17.83 | 18.65 | 22.13 | 18.12 | 8.63 | 6.96 |
| 2,190 | 2,699 | 2,926 | 3,022 | 3,293 | 3,234 |
| 39,038 | 50,335 | 64,756 | 54,772 | 28,421 | 22,508 |
| 1,298 | 1,346 | 1,673 | 1,477 | 668 | 533 |
| | | | 1.85 | 15.07 | 11.68 |
| | | | 9.39 | 8.53 | 5.97 |

